BALANCE SHEET
As at Jun.30, 2014
Unit: VND

| No. | Assets | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 232.647.237.546 | 237.449.812.857 |
| I | Cash \& Cash equivalents | 110 |  | 4.337.109.369 | 38.118.698.848 |
| 1 | Cash | 111 | V. 01 | 1.337.109.369 | 2.601.438.574 |
| 2 | Cash equivalents | 112 |  | 3.000 .000 .000 .00 | 35.517 .260 .274 .00 |
| II | Short-term financial investments | 120 | V. 02 | 64.000 .000 .000 | 34.800 .000 .000 |
| 1 | Short-terminvestments | 121 |  | $64.000 .000 \cdot 000$ | $34.800-000-000$ |
| 2 | Provision for devaluation of short-term investments | 129 |  |  | -------------19-1. |
| III | Short-term receivables | 130 |  | 80.929.366.471 | 85.692.511.019 |
|  | Trade accounts receivables | 131 |  | 72.366.738.170 | 79.471 .919 .434 |
| 2 | Prepayment to suppliers | 132 |  | 867.010.869 | 2.187.641.221 |
| 3 | Short-term intercompany receivables | 133 |  | ----------- | ---------------- |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V. 03 | 9.205 .791 .837 | 5.264 .257 .400 |
| 6 | Provision for short-term doubtful debts | 139 |  | (1.510.174.405) | (1.231.307.036) |
| IV | Inventories | 140 |  | 67.594.019.200 | 65.846.011.944 |
| 1 | Inventories | 141 | V. 04 | 67.741 .999 .748 | 65.999.022.205 |
| 2 | Provision for devaluation of inventories | 149 |  | (147.980.548) | (153.010.261) |
| V | Other short-term assets | 150 |  | 15.786.742.506 | 12.992 .591 .046 |
| 1 | Short-term prepaid expenses | 151 |  | -------------- | -------------- |
| 2 | VAT deductible | 152 |  | - | - |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | - | - |
| 4 | Other short-term assets | 158 |  | 15.786.742.506 | 12.992.591.046 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 93.557.388.546 | 92.668.414.859 |
| I | Long-term receivables | 210 |  | - |  |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  |  | 91-166.-985.803 |
| 1 | Tangible fixed assets | 221 | V. 08 | 39.494.557.040 | 42.063.471.672 |
|  | - Historical cost | 222 |  | 95.622 .052 .525 | 98.683 .660 .880 |
|  | - Accumulated depreciation | 223 |  | (56.127.495.485) | (56.620.189.208) |
|  | Finance leases fixed assets | 224 | V. 09 | --------------- |  |
|  | - Historical cost | 225 |  | - | - |
|  | ---Accumulated depre---------1ation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 48.343.539.640 | 48.927.379.870 |
|  | - Historical cost | 228 |  | 78.805.887.427 | 78.805.887.427 |
|  | - Accumulated depreciation | 229 |  | (30-462.347-787) | (29.878.507.557) |


| 4 | Construction in progress | 230 | V. 11 | 346.359.617 | 176.134.261 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | -- |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated depre-----------7 | 242 |  | - | - |
| IV | Long-term financial investments | 250 |  | 200.887.800 | 200.887.800 |
| 1 | Investment in subsidiaries | 251 |  | ---------1-- | --------- |
| 2 | Investment in associate or joint-venture companies | 252 |  | - | - |
| 3 | Other long-term investments | 258 | V. 13 | 200.887.800 | 200.887.800 |
| 4 | Provision for devaluation of long-term financial investments | 259 |  | - | - |
| V | Other long-term assets | 260 |  | 5.172.044.449 | 1.300.541.256 |
| -----1 | Long-term prepaid expenses | 261 | V. 14 | 5.172.044.449 | 1.300 .541 .256 |
| 2 | Deferred income tax assets | 262 | V. 21 | - | - |
| 3 | Others | 268 |  | - | - |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 326.204.626.092 | 330.118.227.716 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 90.696.999.431 | 110.128.827.641 |
| - | Short-term liabilities | 310 |  | 90.696.999.431 | 110.128.827.641 |
| -------1 | Short-term borrowing | 311 | V. 15 | 14.686.949.203 | 28.000 .000 .000 |
| 2 | Trade accounts payable | 312 |  | 18.639 .112 .870 | 16.587 .945 .684 |
| 3 | Advances from customers | 313 |  | 6.949.019.841 | 3.889.480.944 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 23.042 .341 .149 | 22.580 .550 .663 |
| 5 | Payable to employees | 315 |  | 3.197.426.616 | 8.871.165.055 |
| 6 | Payable expenses | 316 | V.-17 | 11.195.557.857 | 17.120.152.869 |
| 7 | Intercompany payable | 317 |  | ------------- | -------------- |
| 8 | Payable in accordance with contracts i--------------10 | 318 |  | ----------- | - |
| 9 |  | 319 | V. 18 | 6.131.042.558 | 6.428.134.501 |
| 10 | Provision for short-term liabilities | 320 |  | 774.400 .484 | 910.267 .928 |
| 11 | Bonus and welfare fund | 323 |  | 6.081.148.853 | 5.741.129.997 |
| II--- | Long-term liabilities | 330 |  | ------------ | ------------- |
| 1 | Long-term accounts payable-Trade | 331 |  | - | - |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | - | - |
| 4 | Long-term borrowing | 334 | V. 20 | - | - |
| 5 | Deferred income tax payable | 335 | V.21 | - | - |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338-1-1-1-20 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 235.507.626.661 | 219.989.400.075 |
| I | Capital sources and funds | 410 | V. 22 | 235.507.626.661 | 219.989.400.075 |
| 1 | Paid-in capital | 411 |  | 112.000.000.000 | 112.000 .000000 |
| 2 | Capital surplus | 412 |  |  |  |
| 3 | Other capital of owner | 413 |  | - | - |
|  | Treasury stock | 414 |  | - | - |


| 5 | Asset revaluation differe----------> | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | 43.917 .892 .930 | 30.594 .328 .540 |
| 8 | Financial reserve fund | 418 |  | 11.871 .891 .448 | 8.541 .000 .351 |
| 9 | Other fund belong to owner's equity | 419 |  | ------------1.- | - |
| 10 | Retained after-tax profit | 420 |  | 67.717 .842 .283 | 68.854.071.184 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 326.204.626.092 | 330.118.227.716 |

INCOME STATEMENT

## Quarter 2/2014

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 203.513.509.329 | 155.349.449.349 |
| 2. Deductions | 02 |  | - | - |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 203.513.509.329 | 155.349.449.349 |
| 4. Cost of sales | 11 | VI. 27 | 152.634.165.706 | 110.076.693.027 |
| 5. Gross profit ( $\mathbf{2 0}=\mathbf{1 0 - 1 1 )}$ | 20 |  | 50.879.343.623 | 45.272.756.322 |
| 6. Financial income | 21 | VI. 26 | 2.377.179.805 | 1.364.909.790 |
| 7. Financial expenses | 22 | VI. 28 | 475.579.290 | 1.659.933.332 |
| - In which: Interest expense | 23 |  | 475.579.290 | 1.659.933.332 |
| 8. Selling expenses | 24 |  | 4.188.494.970 | 2.067.500.455 |
| 9. General \& administrative expenses | 25 |  | 5.989.271.105 | 5.998.838.239 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 42.603.178.063 | 36.911.394.086 |
| 11. Other income | 31 |  | 884.890.505 | 124.084.345 |
| 12. Other expenses | 32 |  | 215.240.325 | 148.216.276 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 669.650 .180 | (24.131.931) |
| 14. Profit or loss in joint venture | 45 |  | - | - |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 43.272.828.243 | 36.887.262.155 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 9.651.354.120 | 9.511.419.269 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | - |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 33.621.474.123 | 27.375.842.886 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 33.621.474.123 | 27.375.842.886 |
| 19. EPS (VND/share) | 70 |  | 3.002 | 2.444 |

## CASH FLOW STATEMENT

Quarter 2/2014 (Direct method)

| Items | Code | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulation |  |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 216.847.274.186 | 190.961.886.118 |
| 2. Cash paid for supplier | 02 |  | (129.006.266.995) | (110.468.212.209) |
| 3. Cash paid for employee | 03 |  | (27.069.803.091) | (20.368.616.093) |
| 4. Cash paid for interest | 04 |  | (959.913.802) | (1.409.333.332) |
| 5.-Cash paid for corporate income tax | 05 |  | (17.528.719.883) | (19.075.617.171) |
| 6. Other receivables | 06 |  | 3.837.114.221 | 7.545.166.882 |
| 7. Other payables | 07 |  | (26.063.652.591) | (26.138.834.178) |
| Net cash provided by (used in) operating activities | 20 |  | 20.056 .032 .045 | 21.046.440.017 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (940.687.035) | (2.580.548.275) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 715.563 .636 | ---------- |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (51.500.000.000) | (40.800.000.000) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 22.300 .000 .000 | 9.500 .000 .000 |
| 5 - Cash paid for joining capital in other companies | 25 |  | ---------------- | --------------- |
| 6. Withdrawal of capital in other companies | 26 |  | - | - |
| 7. Cash received from interest, dividend and distributed pro-----1t | 27 |  | 2.339.952.672 | 1.308.322.316 |
|  | 30 |  | (27.085.170.727) | (32.572.225.959) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCINGACTIVITIES: |  |  |  | - |
| 1. Cash received from issuing stock, other owners equity | 31 |  | - | - |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | - | - |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 68.048.652.994 | - |
| 4. Cash paid to--------7incal debt | 34 |  | (81.361.703.791) | - |
| 5. Cash paid to financial lease debt | 35 |  | (------------- | - |
| 6. Dividend, profit paid for owners | 36 |  | (13.439.400.000) | (13.439.010.000) |
| Net cash (used in) provided by financing activities | 40 |  | (26.752.450.797) | (13.439.010.000) |
|  |  |  |  |  |
| Net cash during the period (20+30+40) | 50 |  | (33.781.589.479) | (24.964.795.942) |
| Cash and cash equivalents at beginning of year | 60 |  | 38.118 .698 .848 | 54.588 .281 .411 |
| Influence of foreign exchange fluctuation | 61 |  |  | -------------1- |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 4.337.109.369 | 29.623 .485 .469 |

